Question	Response
With the prequalification on the 4 th January and	Our commissioning team aim to do
the tender submission on the 18 th January what	prequalification as quickly as possible, usually it
is the time it will take for us to be notified that	is a 24 hour turn around.
we have qualified?	However, Eastern Melbourne PHN will be
	closed from Monday 24 th December 2018 to
	, Tuesday 1 st January 2019.
	Any pre-qualifications submitted after COB
	Thursday 20 th December will be assessed on
	Wednesday 2 nd January.
	If you do submit your prequalification and you
	do not have enough information to pass
	prequalification we will come back to you to
	request further information. So it is in your
	best interest to submit your prequalification
	documents as quickly and as early as possible
	so that we have time to come back to you to
	get the required information, because at the
	cut-off date if you haven't pre-qualified you are
	not able to move through to the following
	process to actually submit your tender.
	We encourage you to do prequalification early
	as possible.
You said areas that were out of scope were the	As a part of the funding arrangements we are
D2DL programs. We have agreed funding to	aware of the Continuity of Support funding that
2019 so those clients will be out of the D2DL	will be available to people in D2DL, PIR or
program. We have pretty much 50/50 - 50%	PHaMs who are not eligible to transition to the
will transition to NDIS and 50% won't transition	NDIS. We are currently waiting on information
to NDIS. So come middle of next year those	from the Department of Health on that
clients will be out of D2DL.	continuity of support funding but we have
	indicated in the tender documents that we
	understand that they will be closely aligned,
	and if they are we intend to roll it into this
	service.
	We have these separate funding streams but
	we are essentially looking at a homogenous
	population cohort. From a Commonwealth
	perspective they need to segment these
	funding streams as that's how they've been
	developed and that's how they need to acquit
	them through government processes. But on
	the ground we would see they come together.
	The funding is being rolled out separately, but
	our view is that it should be seamless on the
	ground for people.
So the bottom line is go for the tender or not	You've got to assess your capability and put
so the bottom line is go for the tender of hot	your hat in the ring if you think you can deliver
	the service

Question	Response
You mentioned there was a pilot going on about this, can you give us some information about that	We currently fund three PIR services in our catchment that have been in existence for some time. What we've tried to do is look at what a similar service in preparation for the psychosocial support service might look like on the ground. So its reasonably early days for that and part of our motivation for that was what could a package of support look like to support people. So that was one of the things that we wanted to try and test
Just curious about how you see the catchment being serviced? So presumably a range of service providers or are you going to divide it up according to LGAs?	In the tender we have suggested to align with our stepped care model three areas within our catchment, the northeast of our catchment, the inner east of our catchment and the outer east of our catchment and they are clearly specified in the tender.
You've talked to specific cohorts of people in the community that you're interested to see the tender focus on. Are you open to a tender that might just focus on specific cohorts? Or a subpopulation of some kind? Or do you want something that covers all?	If you look at the specs you'll see it's not a lot of money and if you start segmenting off we reduce the impact that we can achieve through the funding. We welcome partnership models so that's a real opportunity.
I'm just interested in the funding and how that will be dispersed? Is it a block funded model or is it activity based?	We've got a quantum of funds. Our specifications have segmented it into low, medium, and high needs for consumers so your responses to the tender should reflect that. The funding to providers will be a mix of establishment, activity and outcome-based funding.
In terms of the funding, in the indicative funding it talks about \$1.1 million per annum but we start off 1 April 2019 so I assume it's a quarter of that from 1 April until the end of June that year?	We've just tried to make it easy in terms of annual funding which is \$1.1 million, there is also mention potentially of some establishment funding as well in the tender. Is your question - will it be pro rata'd?
Yes	No. We've divvied up the funding over the three years and that's the total amount. We've got a small amount of funding that we can help out with for an establishment period.

Question	Response
We are located in the City of Port Phillip but we	No, not necessarily, but this tender is for
do outreach as well. Is it a requirement that	people within the EMPHN catchment. Services
your providers be located in the catchment	need to be delivered within our catchment.
area?	Where your head office is doesn't matter. As
	we will all appreciate it's a fairly fluid
	environment these days and location of
	services has shifted. It's always about if you're
	delivering in our catchment it's got to be
	accessible for clients, it's got to be responsive
	for clients in the catchment and well integrated
	with our other services delivered in the
	catchment. Its understanding the working
	relationships through the various services
	connected to our stepped care model as we
	said. We, as a PHN, are trying to integrate and
	coordinate service delivery for the range of
	consumers within our catchment so that's our
	endpoint. It's got to be seamless for people.